



eDemo

ALE offers eDemo capabilities to conduct remote demonstrations for free on selected Alcatel-Lucent Enterprise Communications and Network solutions. Thus, such demonstrations can be handled on your premises or the Customer's from our data center. The eDemo web site enables you to benefit from such demonstrations; it includes demonstration booking forms, user guides, requirement lists, videos, access to the help desk and much more!

eDemo capabilities have proved their value as more than 1000 remote demos are performed per year, with an excellent average satisfaction grade of 4.7/5¹.

Benefits

- Maximize chances to transform opportunities into business deals with demonstrations available anytime, anywhere
- Benefit from a large choice of up-to-date demonstrations and latest technologies
- Enjoy a full remote demonstration service while minimizing investment (no fees nor licenses, mainly terminals and a Remote Access Point)
- Make the most of the remote assistance available from the eDemo team to confidently prepare and conduct your demo
- Technical assistance providing guidance during preparation and support 6 days/7, available worldwide
- Fully featured [eDemo website](#) to help you conduct book and conduct demonstrations on your own. Prerequisites, software releases demo scripts and demo guides are provided.
- Some demonstrations can be customized to fit specific Customer requirements, upon request to the eDemo team

Key Features

- Free remote demonstration service (no fees, no license needed on the client side)
- Cutting-edge and always-on demonstrations maintained to the latest releases
- Large range of Communications and Network product demonstrations:
 - Network products
 - Communications products
 - Hospitality applications

Operation

To handle a remote demonstration, please follow the process:

1. Check or purchase the required equipments for the client side of the demonstration (end point devices and connections). Please refer to the [eDemo site](#) for the list of prerequisites per demonstration.
2. Book your demonstration via the [eDemo site](#)
3. Prepare your demonstration
4. Follow the demo script and demonstrate !

Please note that guidance and support are available from the eDemo team during preparation and demonstration time.

Prerequisites

Please refer to the demonstration prerequisites listed for each demo on the [eDemo site](#)

Options

- Specific demonstrations can be handled upon request to adapt demonstrations to the Customer environment. Please use the Specific Request form on the [eDemo site](#)

Booking

- All remote demonstrations must be booked at least 2 to 5 working days in advance using the demo Request form available on the [eDemo site](#)

Contact us

For any question, please contact your local eDemo Help Desk:

- EMEA: +33 298 28 53 54
Email : edemo-support@al-enterprise.com
- NAR/CALA: +1 818 878 4373
Email: edemo-support-americas@al-enterprise.com
- APAC and China: +86 21 2059 9604
Email: edemo-support-apac-china@al-enterprise.com

Or visit the eDemo web site:

<http://edemo.al-mydemo.com/>

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ⁱ Among the 21% of users who responded to the 2016 satisfaction survey